

WYETH
Five Giralda Farms
Madison, NJ 07940

Table of Contents

	<u>Page</u>
I. Executive Summary	1
II. Business Organization	5
III. Senior Management	12
IV. Facilities and Employees	15
V. Technological Know-How	19
VI. Product Portfolio	21
VII. Marketing Tactics	36
VIII. Sales and Profit Growth	37
IX. R&D Expenditures and Major Programs	45
X. Collaborative Arrangements	54
XI. Strategic Direction	63

List of Tables

Table 1:	Wyeth Sales by Business Segment
Table 2:	Wyeth Sales Growth by Business Segment
Table 3:	Wyeth Sales and Operating Profit Growth
Table 4:	Wyeth Sales by Therapeutic Category

Table 5: Wyeth Sales by Major Drug

Table 6: Wyeth Consumer Healthcare Sales by Product

Table 7: Wyeth Consumer Healthcare Sales Growth by Product