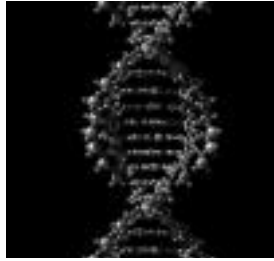




MEDICAL DEVICES



PHARMACEUTICALS



CHEMICALS



FOOD & BEVERAGE



ELECTRONICS

2011

Future Infectious Disease Testing Market: Growth Opportunities and Business Expansion Strategies

EMERGING OPPORTUNITIES
AND BUSINESS STRATEGIES

FRANCE
GERMANY
ITALY
JAPAN
SPAIN
UK
USA

Contains two volumes, over 2,000 pages and 800 tables

Includes a 750-page Worldwide Market and Technology Overview



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The 2011 Infectious Disease Testing Market

Emerging Opportunities and Business Strategies

FRANCE GERMANY ITALY JAPAN SPAIN U.K. U.S.A.

CONTAINS OVER 2,000 PAGES AND 800 TABLES

RATIONALE

The infectious disease testing market is one of the most rapidly growing segments of the in vitro diagnostics industry and the greatest challenge facing suppliers in the 21st century. Among the main driving forces behind the growth of this dynamic market is the spread of AIDS, which remains the world's major health threat and the key factor contributing to the rise in incidence of opportunistic infections, threat of bioterrorism, advances in molecular diagnostic technologies and a wider availability of immunosuppressive drugs.

Although for some infections the etiology is still a mystery, while for others the causative microorganisms are present in minute concentrations long before the occurrence of first clinical symptoms, recent advances in genetic engineering and detection technologies are creating exciting opportunities for highly sensitive, specific and cost-effective products.

This comprehensive worldwide survey is designed to assist diagnostics industry executives, as well as companies planning to diversify into the dynamic and rapidly expanding infectious disease testing market, in evaluating emerging opportunities and developing effective business strategies. The report includes a market segmentation analysis of over 90 diseases and viruses in seven countries, assessment of emerging technologies, review of current instrumentation, as well as strategic profiles of leading suppliers and recent market entrants with innovative technologies and products.

REPORT CONTENT

COUNTRY COVERAGE

The study presents detailed analyses of the infectious disease testing markets in the following seven countries:

- FRANCE - GERMANY - ITALY - JAPAN - SPAIN - U.K. - U.S.A.

In addition to individual country assessments, a **750-page** worldwide market overview is provided. The analysis of each country includes the following information:

BUSINESS DYNAMICS AND TRENDS

In this section, the potential market impact of major technological, economic, regulatory, demographic and social trends is explored. The study also presents the scientific views on the definition, epidemiology and etiology of major infectious diseases.

MAJOR TEST CATEGORIES

A comprehensive market and technological assessment for the following microorganisms and diseases is provided:

- | | | | |
|------------------------|---|-------------------------------|-------------------------|
| - AIDS/Retroviruses | - E. coli | - Lymphogranuloma | - Rotaviruses |
| - Adenovirus | - Encephalitis | - Malaria | - Rubella |
| - Aeromonads | - Enterovirus | - Measles | - Salmonella |
| - Anthrax | - Epstein-Barr Virus/EBV | - Meningitis | - Scleroderma |
| - Bartonella/BEA | - Giardia | - Microsporidium | - Septicemia |
| - Blastocystis Hominis | - Gonorrhea | - Mononucleosis | - Shigella |
| - Brucellosis | - Granuloma Inguinale | - Mumps | - Staphylococci |
| - Campylobacter | - Hantavirus | - Mycoplasma | - Streptococci |
| - Candida | - Helicobacter Pylori | - Papillomaviruses (HPV) | - Syphilis |
| - Chancroid | - Hemorrhagic Fevers
(Ebola Virus, etc.) | - Parvovirus | - Toxoplasmosis |
| - Chlamydia | - Hepatitis Viruses | - Pneumonia | - Trichomonas Vaginalis |
| - Clostridium | - Herpes Simplex Viruses | - Poliomaviruses | - Tuberculosis |
| - Coronavirus | - Human Herpes Virus-6 | - Pseudomonas | - Vibrio/Cholera |
| - Coxsackievirus | - Influenza Viruses | - Rabies | - West Nile Virus |
| - Cryptosporidium | - Legionella | - Respiratory Syncytial Virus | - Yersinia, and others |
| - Cyclospora | - Lyme Disease | - Rheumatoid Arthritis | |
| - Cytomegalovirus/CMV | | - Rhinovirus | |

MAJOR MARKET SEGMENTS

A detailed analysis, including 5- and 10-year test volume and diagnostics sales forecast for the following market is presented:

- | | | |
|---------------|-------------------------------------|-----------------------------------|
| - Hospitals | - Public Health Laboratories | - Commercial/Private Laboratories |
| - Blood Banks | - Physician Offices/Group Practices | - Ambulatory Care Centers |

MARKET SIZE AND GROWTH, 2010-2020

For each assay and market segment, the study provides the 2010, 2015 and 2020 test volume and sales forecasts.

MARKET SHARE ANALYSIS

The report provides the 2010 sales and market share estimates for major suppliers of infectious disease reagent kits by individual test.

TECHNOLOGICAL ASSESSMENT

For the following technologies, the study examines current and potential applications for the infectious disease testing during 2011-2020.

- Automation
- Artificial intelligence
- Chromatography
- Differential light scattering
- Flow cytometry
- Immunoassays
- Gel microdroplets
- Molecular diagnostics
- Monoclonal antibodies, and others

MARKET NEEDS AND CHALLENGES

The study identifies the major opportunities for infectious disease reagent kits and instruments facing suppliers during 2011-2020 and proposes “ideal” product models with tentative operating characteristics and prices.

MARKET PARTICIPANTS

Insightful profiles of leading suppliers and recent market entrants developing innovative technologies and products are presented. The 2010 sales performance, product portfolios, anticipated new product introductions, marketing strategies and collaborative arrangements are analyzed.

- Abbott
- Affymetrix
- Beckman Coulter
- Becton Dickinson
- bioMerieux
- Bio-Rad
- Cepheid
- Diamedix
- DiaSorin
- Eiken Chemical
- Enzo Biochem
- Fujirebio
- Gen-Probe
- GlaxoSmithKline
- Hologic
- J&J
- Kreatech
- Life Technologies
- Lonza
- Nanogen
- Novartis Diagnostics
- Qiagen
- Roche
- SeraCare
- Scienion
- Sequenom
- Siemens
- Solvay
- Takara Bio
- Thermo Fisher
- Wallac
- Wako

NEW PRODUCT OPPORTUNITIES & BUSINESS GROWTH STRATEGIES

- Business expansion opportunities.
- Alternative marketing strategies.
- Market entry barriers and risks.
- Strategic planning issues and concerns.

METHODOLOGY

The study is based on a combination of primary and secondary information sources, including a comprehensive worldwide survey of technical and business periodicals, manufacturer product and financial literature, and industry analyst. Additional information was retrieved from VENTURE PLANNING GROUP’s proprietary files developed during the firm’s over 100 syndicated studies and numerous single-client assignments. This database contains current information on various healthcare and biotechnology markets, technologies, companies, products and executives worldwide.

**INFECTIOUS DISEASES TESTING MARKET: US, Europe, Japan
Emerging Opportunities and Business Strategies**

Published by Venture Planning Group
www.VPGMarketResearch.com

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*Infectious Disease Diagnostic Testing Instrumentation
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