

Mitsubishi Chemical
5-2 Marunouchi 2-chome
Chiyoda-ku
Tokyo 100-0005
Japan

Table of Contents

| | <u>Page</u> |
|--|--------------------|
| I. Business Organization | 1 |
| II. Senior Management | 12 |
| III. Facilities and Employees | 14 |
| IV. Technological Know-how | 16 |
| V. Product Portfolio | 17 |
| VI. Marketing Tactics | 42 |
| VII. Sales and Profit Growth | 43 |
| VIII. R&D Expenditures and Major Programs | 51 |
| IX. Collaborative Arrangements | 53 |
| X. Strategic Direction | 56 |

List of Tables

Table 1: Mitsubishi Sales by Industry Segment

Table 2: Mitsubishi Operating Profit and Margins by Industry Segment

Table 3: Mitsubishi Sales and Operating Profit Growth

Table 4: Mitsubishi Sales by Geographic Region

Table 5: Mitsubishi Chemicals Sales Growth by Industry

Segment