

New Frontiers in Ancillary Hospital Location Diagnostic Testing (ER, OR, ICU) Business Challenges, Emerging Technologies, Competitive Landscape

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- Abaxis
- Abbott
- Alfa Wassermann
- Awareness Technologies
- Beckman Coulter/Danaher
- bioMeriux
- Carolina Chemistries
- Horiba
- Inverness
- Medica
- Nova Biomedical
- Ortho-Clinical Diagnostics
- Polimedco
- Randox
- Roche

2. Hematology Analyzers Manufactured by:

- Abbott
- Becton Dickinson
- Beckman Coulter/Danaher
- Biocode
- Drew-Scientific
- Diesse Ves Matic
- Horiba
- Menarini
- Nihon Kohden
- Polymedco
- Sysmex

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- Instrumentation Laboratory
- ITC Hemochron
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- Siemens
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U.S.A.

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- B. Microbiology/Infectious Diseases
- C. Hematology and Flow Cytometry
- D. Coagulation

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Alternative Market Penetration Strategies

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies for Decentralized Testing Markets
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 - 5. Emerging Suppliers
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- Becton Dickinson
- Bio/Data
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- Biosite/Inverness/Alere
- Cepheid
- Chrono-Log
- Corgenix
- Decode
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- Diagnostics Stago/Trinity Biotech
- Diamedix
- Diasorin
- Eiken Chemical
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- Fujirebio/Innogenetics
- Grifols
- Helena Laboratories
- Hologic/Gen-Probe
- Horiba
- Instrumentation Laboratory
- International Technidyne/Nexus DX
- Kreatech
- Kyowa Medex
- Lonza
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