

KANSAI PAINT
3-6 Fushimi-machi 4-chome
Chuo-ku, Osaka, Japan

Table of Contents

	<u>Page</u>
I. Executive Summary	1
II. Business Organization	9
III. Senior Management	12
IV. Facilities and Employees	13
V. Technological Know-How	14
VI. Product Portfolio	16
VII. Marketing Tactics	19
VIII. Sales and Profit Growth	21
IX. R&D Expenditures and Major Programs	26
X. Collaborative Arrangements	28
XI. Strategic Direction	30

List of Tables

Table 1: Kansai Paint Sales and Operating Profit Growth

Table 2: Kansai Paint Sales by Geographic Region

Table 3: Kansai Paint Sales Growth by Geographic Region

Table 4: Kansai Paint Sales by Product Line