

## **TABLE OF CONTENTS**

### **SECTION I: EXECUTIVE SUMMARY**

### **SECTION II: BUSINESS ORGANIZATION**

- History of the company's diagnostic imaging business evolution, which is important to understanding the corporate culture, management mentality and strategies.
- Recent acquisitions, divestitures and major organizational changes.

### **SECTION III: FACILITIES AND EMPLOYEES**

### **SECTION IV: TECHNOLOGICAL KNOW-HOW**

### **SECTION V: PRODUCT PORTFOLIO**

- Placements and installed base of major systems in the U.S. and abroad, by modality.
- Review of major product lines.

### **SECTION VI: MARKETING TACTICS**

### **SECTION VII: FINANCIAL ANALYSIS**

- Estimated sales and operating profit by division, geographic region and product line.
- Five-year sales and operating profit performance.

### **SECTION VIII: R&D EXPENDITURES AND MAJOR PROGRAMS**

### **SECTION IX: COLLABORATIVE ARRANGEMENTS**

- Joint ventures, distribution, O.E.M. and licensing partners, both industrial and academic.
- Terms of collaborative agreements and specific products involved.

### **SECTION X: STRATEGIC DIRECTION**

#### **List of Tables**

Hitachi Revenue by Industry Segment

Hitachi Revenue Growth by Industry Segment

Hitachi Operating Profit by Industry Segment

Hitachi Operating Profit Growth by Industry Segment

Hitachi Imaging Systems Sales and Operating Profit Growth

Hitachi Imaging Systems Sales by Geographic Region

Hitachi Imaging Systems Sales by Modality/Business

Hitachi Imaging Systems Sales by Modality/Business and Geographic Region

Hitachi Imaging Systems System Placements and Installed Base by Modality and Geographic Region