

SHIMADZU MEDICAL SYSTEMS

1, Nishinokyo-Kuwabaracho
Nakagyo-ku, Kyoto 604
Japan

Table of Contents

	<u>Page</u>
I. Executive Summary	1
II. Business Organization.....	10
III. Senior Management	12
IV. Facilities and Employees.....	15
V. Technological know-How.....	18
VI. Product Portfolio	21
VII. Marketing Tactics	44
VIII. Sales and Profit Growth.....	49
IX. R&D Expenditures and Major Programs	57
X. Collaborative Arrangements	59
XI. Strategic Direction.....	63

List of Tables

Table 1: Shimadzu Revenue by Product Category

Table 2: Shimadzu Imaging Systems Sales and Operating Profit Growth

Table 3: Shimadzu Imaging Systems Sales by Geographic Region

Table 4: Shimadzu Imaging Systems Sales by Modality/Business

Table 5: Shimadzu Imaging Systems Sales by Modality/Business and
Geographic Region

Table 6: Shimadzu Imaging Systems Placements and Installed Base by Modality and Geographic Region

