Takasago: Global Challenges, Technological Capabilities, Marketing Tactics, And Strategic Direction in the Flavor and Fragrance Industry

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- 8. Others

B. Fragrances

- 1. Detergents and Soaps
- 2. Fine Fragrances
- 3. Cosmetics
- 4. Household Products
- 5. Other

C. Aroma Chemicals

- 1. Synthetic Fragrance Chemicals
- 2. Synthetic Flavor Chemicals
- **D.** Essential Oils

E. Strategic Directions

- Business goals and strategies, including internal expansion, acquisitions, and divestitures.

- Specific business, new product development and marketing objectives and strategies.

- Major strengths and weaknesses.

- Anticipated acquisitions, joint ventures and divestitures.

F. Marketing Tactics

- Sales force estimates by country

- Major sales office locations

- Distribution strategies

- Promotional tactics.

G. Technological Know-How

- Products and services, including fragrances (fine, technical), flavors, aroma chemicals (high-volume standard products, high-volume specialties, low-volume specialties), essential oils, and others

- Know-how in chemical technology, biotechnology, aromacology and related fields.

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