New Frontiers in the French Coagulation Testing Market: Business Challenges, Emerging Technologies, Competitive Landscape

Table of Contents

I. Introduction

II. Worldwide Market and Technology Overview

A. Major Routine and Special Coagulation Tests

- 1. Introduction
- 2. Activated Partial Thromboplastin Time (APTT)
- 3. Alpha-2 Antiplasmin
- 4. Antithrombin III
- 5. Bleeding Time
- 6. D-Dimer
- 7. Ethanol Flocculation Test
- 8. Euglobulin Lysis
- 9. Factor Assays
 - a. Introduction
 - b. Factor II
 - c. Factor V/Factor V Leiden
 - d. Factor VII
 - e. Factor VIII
 - f. Factor IX
 - g. Factor IXa
 - h. Factor X (Stuart Factor)
 - i. Factor Xa
 - j. Factor XI
 - k. Factor XII
 - 1. Factor XIII
- 10. Fibrin Degradation Products
- 11. Fibrinogen
- 12. Heparin
- 13. Hirudin
- 14. Hypercoagulability and Thrombosis
- 15. Lipoprotein a
- 16. Plasmin
- 17. Plasminogen
- 18. Plasminogen Activator Inhibitor (PAI)
- 19. Platelet Function Tests

Table of Contents (continued)

- 20. Platelet Aggregation
- 21. Proteins C and S
- 22. Prothrombin Fragment 1.2
- 23. Prothrombin Time (PT)
- 24. Reptilase Time
- 25. Thrombin Time
- 26. Tissue-Type Plasminogen Activator (t-PA)
- 27. Von Willebrand's Factor

B. Instrumentation Review

C. Major in Vitro Diagnostic Technologies and Their Potential Applications

- 1. Molecular Diagnostics
 - a. Technology Overview
 - b. Amplification Methods
 - c. Sequencing
 - d. Microarrays/Biochips
- 2. Chromogenic Substrates
- 3. Monoclonal and Polyclonal Antibodies
- 4. Immunoassays
- 5. Microcomputers
- 6. Automation
- 7. Robotics
- 8. Artificial Intelligence
- 9. Dry Chemistry
- 10. Biosensors

III. France

- A. Executive Summary
- B. Business Environment
- C. Market Structure
- D. Market Size, Growth and Major Instrument and Reagent Suppliers' Sales and Market Shares

Table of Contents (continued)

IV. Major Product Development Opportunities

V. Design Criteria For Decentralized Testing Products

VI. Alternative Market Penetration Strategies

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies for Decentralized Testing Markets
 - 1. Marketing Approaches
- 2. Product Complexity
- 3. Customer Preference
- 4. Established Suppliers
- 5. Emerging Suppliers
- 6. Major Types Of Distributors
- 7. Market Segmentation

VII. Potential Market Entry Barriers and Risks

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

VIII. Competitive Assessments

- Abbott
- ADI/American Diagnostica
- Alere/Biosite/Inverness
- Axis-Shield
- Beckman Coulter/Danaher
- Becton Dickinson

Table of Contents (continued)

- Bio/Data
- Chrono-Log
- Corgenix Medical/OrgentecDiagnostica Stago/Trinity Biotech
- Grifols
- Helena Laboratories
- HYPEN BioMed
- Instrumentation Laboratory
- ITC/Nexus Dx
- Roche
- Siemens
- Sienco
- Sysmex
- Thermo Fischer
- ZyCare/Alere

List of Tables

Major Companies Developing or Marketing Activated Clotting Time Tests

Major Companies Developing or Marketing APTT Tests

Major Companies Developing or Marketing Alpha-2 Antiplasmin Tests

Major Companies Developing or Marketing Antithrombin III Tests

Major Companies Developing or Marketing Bleeding Time Tests

Major Companies Developing or Marketing D-dimer Tests

Major Companies Developing or Marketing Factor Assays

Major Companies Developing or Marketing Fibrin Degradation Product Tests

Major Companies Developing or Marketing Fibrinogen Tests

Major Companies Developing or Marketing Heparin Tests

Major Companies Developing or Marketing Plasmin Tests

Major Companies Developing or Marketing Plasminogen Tests

Major Companies Developing or Marketing Plasminogen Activator Inhibitor Tests

Major Companies Developing or Marketing Platelet Aggregation Tests

Major Companies Developing or Marketing Protein C Tests

Major Companies Developing or Marketing Protein S Tests

<u>List of Tables</u> (continued)

Major Companies Developing or Marketing PT Tests

Major Companies Developing or Marketing Thrombin Time Tests

Major Companies Developing or Marketing TPA Tests

Major Companies Developing or Marketing Von Willebrand's Factor Tests

Executive Summary Table: France, Total Coagulation Diagnostics Market By Market Segment and Product Category

France, Laboratories Performing Coagulation Tests By Market Segment

France, Hospital Laboratories Performing Coagulation Tests By Bed Size

France, Commercial/Private Laboratories Performing Coagulation Tests By Annual Test Volume

France, Hospital Laboratories Average Daily Test Volume

France, Commercial/Private Laboratories Average Daily Test Volume

France, Total Coagulation Test Volume By Market Segment

France, All Market Segments Coagulation Test Volume

France, Hospital Laboratories Coagulation Test Volume

France, Commercial/Private Laboratories Coagulation Test Volume

France, Coagulation Reagent Market By Market Segment

France, Major Suppliers of Coagulation Reagents Estimated Sales and Market Shares

<u>List of Tables</u> (continued)

France, Coagulation Instrument Market By Market Segment

France, Major Suppliers of Coagulation Analyzers, Estimated Instrument Sales and Market Shares

France, Total Coagulation Diagnostics Market By Product Category

France, Major Suppliers of Coagulation Diagnostic Products, Estimated Sales and Market Shares