

**The 2012 European Clinical Chemistry and Immunodiagnsotics Market  
France, Germany, Italy, Spain, UK  
Emerging Opportunities and Business Expansion Strategies**

**Table of Contents**

**Introduction**

**Worldwide Market and Technology Overview**

**A. Major Routine Chemistry Tests**

1. Albumin
2. Alkaline Phosphatase
3. ALT/SGPT
4. Ammonia
5. Amylase
6. AST/SGOT
7. Bilirubin, Total
8. Blood Gases
9. Blood Urea Nitrogen (BUN)
10. Calcium
11. Cardio CRP
12. Cholesterol
13. Cholinesterase
14. CRP
15. Creatinine
16. Electrolytes
  - a. Carbon Dioxide/Bicarbonate
  - b. Chloride
  - c. Potassium
  - d. Sodium
17. Ferritin
18. Fructosamine
19. Gamma-Glutamyl Transpeptidase (GGT)
20. Glucose
21. High Density Lipoprotein (HDL)
22. Homocysteine
23. Iron
24. Lactate Dehydrogenase (LDH)
25. Magnesium
26. Phosphorus
27. Protein
28. Triglycerides
29. Uric Acid
30. Troponin

## Table of Contents (Continued)

### **B. Therapeutic Drug Monitoring (TDM)**

1. Overview
2. Carbamazepine
3. Cyclosporin
4. Digoxin
5. Everolimus
6. Gentamicin
7. Lamotrigine/Lamictal
8. Levetiracetam
9. Lidocaine
10. Lithium
11. NAPA/Procainamide
12. Phenytoin
13. Quinidine
14. Sirolimus
15. Tacrolimus
16. Theophylline
17. Topiramate
18. Valproic Acid

### **C. Endocrine Function Tests**

1. Cortisol
2. Follicle-Stimulating Hormone (FSH)
3. Gastrin
4. Growth Hormone/IGF-1
5. Human Chorionic Gonadotropin (HCG)
6. LH
7. PTH/IO PTH
8. Prolactin
9. T3
10. T3 Free
11. T3 Uptake
12. T4 (Thyroxine)
13. T4 Free
14. TBG
15. Thyroglobulin Ab
16. TPO Ab
17. TSH

## Table of Contents (Continued)

### **D. Tumor Markers And Special Chemistry Tests**

1. AFP
2. CA 15-3
3. CA 19-9
4. CA 27-29
5. Carcinoembryonic Antigen (CEA)
6. Folate/Folic Acid
7. HCG
8. 25-Hydroxy Vitamin D2 and D3
9. Occult Blood
10. Prostate-Specific Antigen (PSA)
11. Thyroglobulin
12. Vitamin B-12

### **E. Immunoprotein Tests**

1. Complement
  - a. C3
  - b. C4
2. Free Light Chains
3. Immunofixation
4. Immunoglobulins (IgA, IgE, IgG, IgM)
5. Haptoglobin
6. Prealbumin
7. Protein Electrophoresis

### **F. Drugs of Abuse**

1. Overview
2. Test Methodologies
3. Amphetamines
4. Barbiturates
5. Benzodiazepines
6. Cannabinoids/Marijuana
7. Cocaine
8. Lysergic Acid Diethylamide (LSD)
9. Methadone
10. Methaqualone
11. Opiates
12. Phencyclidine
13. Tricyclic Antidepressants

## Table of Contents (Continued)

### **G. Instrumentation Review: Operating Characteristics and Features of High-, Medium-, and Low- Volume/POC Analyzers Manufactured By:**

- Abaxis
- Abbott
- Alere/Inverness
- Alfa Wassermann
- AMS
- Awareness Technologies
- Beckman Coulter/Olympus
- Binding Site
- bioMerieux
- Carolina Chemistries
- DiaSorin
- Grifols
- Horiba
- Medica
- Nova Biomedical
- Ortho-Clinical Diagnostics
- Polymedco
- Randox
- Roche
- Siemens
- Tosoh
- Vital Diagnostics

### **H. Major In Vitro Diagnostic Technologies And Their Potential Applications**

1. Monoclonal and Polyclonal Antibodies
2. Immunoassays
  - a. Technological Principle
  - d. Chemiluminescence
  - c. Enzyme Immunoassays (EIA)
    - Overview
    - ELISA
    - EMIT
    - Electrochemical

## **Table of Contents (Continued)**

- d. Radioimmunoassays (RIA)
- e. Immunoprecipitation
- f. Affinity Chromatography

- 3. Tandem Mass Spec
- 4. IT and Automation
- 5. Dry Chemistry
- 6. Biosensors

### **France**

- A. Executive Summary
- B. Business Environment
- C. Market Structure
- D. Market Size, Growth and Major Suppliers'  
Instrument and Reagent Sales and Market Shares

### **Germany**

- A. Executive Summary
- B. Business Environment
- C. Market Structure
- D. Market Size, Growth and Major Suppliers'  
Instrument and Reagent Sales and Market Shares

### **Italy**

- A. Executive Summary
- B. Business Environment
- C. Market Structure
- D. Market Size, Growth and Major Suppliers'  
Instrument and Reagent Sales and Market Shares

### **Spain**

- A. Executive Summary
- B. Business Environment
- C. Market Structure
- D. Market Size, Growth and Major Suppliers'  
Instrument and Reagent Sales and Market Shares

## **Table of Contents (Continued)**

### **U.K.**

- A. Executive Summary
- B. Business Environment
- C. Market Structure
- D. Market Size, Growth and Major Suppliers'  
Instrument and Reagent Sales and Market Shares

### **Major Product Development Opportunities**

### **Design Criteria for Decentralized Testing Products**

### **Alternative Market Penetration Strategies**

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies for Decentralized Testing Markets
  - 1. Marketing Approaches
  - 2. Product Complexity
  - 3. Customer Preference
  - 4. Established Suppliers
  - 5. Emerging Suppliers
  - 6. Major Types of Distributors
  - 7. Market Segmentation

### **Potential Market Entry Barriers and Risks**

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

## **Table of Contents (Continued)**

### **Competitive Assessments**

- Abbott Laboratories
- AdnaGen
- Beckman Coulter/Danaher
- Biomedical Diagnostics
- BioMerieux
- Bio-Rad
- Dako
- DiaSorin
- Eiken
- Fujirebio
- Instrumentation Laboratory
- Kyowa Medex
- Matritech
- Ortho-Clinical Diagnostics
- Roche
- Siemens
- Sysmex
- Thermo Fisher
- Tosoh
- Wako
- Wallac/PE

## **List of Tables**

Major Companies Developing or Marketing  
Albumin Tests

Major Companies Developing or Marketing  
Alkaline Phosphatase Tests

Major Companies Developing or Marketing  
ALT/SGPT Tests

Major Companies Developing or Marketing  
Amylase Tests

Major Companies Developing or Marketing  
AST/SGOT Tests

Major Companies Developing or Marketing  
Bilirubin Tests

Major Companies Developing or Marketing  
Blood Gas Analyzers

Major Companies Developing or Marketing  
BUN Tests

Major Companies Developing or Marketing  
Calcium Tests

Major Companies Developing or Marketing  
Cholesterol Tests

Major Companies Developing or Marketing  
Creatinine Tests

Major Companies Developing or Marketing  
Electrolyte Tests



## **List of Tables (continued)**

Major Companies Developing or Marketing  
GGT Tests

Major Companies Developing or Marketing  
Glucose Tests

Major Companies Developing or Marketing  
HDL Tests

Major Companies Developing or Marketing  
Iron Tests

Major Companies Developing or Marketing  
LDH Tests

Major Companies Developing or Marketing  
Magnesium Tests

Major Companies Developing or Marketing  
Phosphorus Tests

Major Companies Developing or Marketing  
Protein Tests

Major Companies Developing or Marketing  
Triglycerides Tests

Major Companies Developing or Marketing  
Uric Acid Tests

Major Companies Developing or Marketing  
TDM Tests

Major Companies Developing or Marketing  
Digoxin Tests

Major Companies Developing or Marketing  
Lithium Tests

Major Companies Developing or Marketing  
Phenytoin/Dilantin Tests

## **List of Tables (continued)**

Major Companies Developing or Marketing  
Theophylline Tests

Major Companies Developing or Marketing  
Valproic Acid Tests

Major Companies Developing or Marketing  
FSH Tests

Major Companies Developing or Marketing  
HCG Tests

Major Companies Developing or Marketing  
LH Tests

Major Companies Developing or Marketing  
Prolactin Tests

Major Companies Developing or Marketing  
T3 Tests

Major Companies Developing or Marketing  
T4 Tests

Major Companies Developing or Marketing  
TSH Tests

Major Companies Developing or Marketing  
AFP Tests

Major Companies Developing or Marketing  
CEA Tests

Major Companies Developing or Marketing  
Ferritin Tests

Major Companies Developing or Marketing  
Occult Blood Tests

Major Companies Developing or Marketing  
Prostatic Acid Phosphatase Tests

## **List of Tables (continued)**

Major Companies Developing or Marketing  
PSA Tests

Major Companies Developing or Marketing  
Vitamin B-12/Folate Tests

Major Companies Developing or Marketing  
CRP Tests

Major Companies Developing or Marketing  
Drugs of Abuse Tests

Major Companies Developing or Marketing  
Biosensors for Immunological Testing

Executive Summary Table: France, Clinical  
Chemistry and Immunoassay Test Volume and  
Diagnostics Sales Forecast By Test Category

France, Laboratories Performing Chemistry  
and Immunoassay Tests By Market Segment

France, Hospital Laboratories Performing  
Chemistry and Immunoassay Tests  
By Bed Size

France, Commercial/Private Laboratories  
Performing Chemistry and Immunoassay  
Tests By Annual Test Volume

France, Total Chemistry and Immunoassay  
Specimen Volume Forecast

France, All Market Segments, Specimen  
Volume Forecast By Test Category

France, Total Clinical Chemistry and  
Immunoassay Test Volume Forecast By Test Category

## **List of Tables (continued)**

France, Routine Chemistry Test Volume  
Forecast By Market Segment

France, Endocrine Function Test Volume  
Forecast By Market Segment

France, Tumor Markers and Special Chemistry  
Test Volume Forecast By Market Segment

France, Immunoprotein Test Volume Forecast  
By Market Segment

France, TDM Test Volume Forecast By Market Segment

France, Drugs of Abuse Test Volume Forecast  
By Market Segment

France, All Market Segments, Profiles,  
Panels and Individual Tests Forecast

France, Hospital Laboratories, Profiles,  
Panels and Individual Tests Forecast

France, Commercial/Private Laboratories,  
Profiles, Panels and Individual Tests Forecast

France, All Market Segments, Routine  
Chemistry Test Volume Forecast by Assay

France, Hospital Laboratories, Routine  
Chemistry Test Volume Forecast by Assay

France, Commercial/Private Laboratories,  
Routine Chemistry Test Volume Forecast  
by Assay

France, All Market Segments, Endocrine  
Function Test Volume Forecast by Assay

France, Hospital Laboratories, Endocrine  
Function Test Volume Forecast by Assay

## **List of Tables (continued)**

France, Commercial/Private Laboratories,  
Endocrine Function Test Volume Forecast  
by Assay

France, All Market Segments, Tumor Markers  
and Special Chemistry Test Volume Forecast  
by Assay

France, Hospital Laboratories, Tumor Markers  
and Special Chemistry Test Volume Forecast  
by Assay

France, Commercial/Private Laboratories,  
Tumor Markers and Special Chemistry Test  
Volume Forecast by Assay

France, All Market Segments,  
Immunoprotein Test Volume Forecast  
by Assay

France, Hospital Laboratories,  
Immunoprotein Test Volume Forecast  
by Assay

France, Commercial/Private Laboratories,  
Immunoprotein Test Volume Forecast  
by Assay

France, All Market Segments, TDM  
Test Volume Forecast by Assay

France, Hospital Laboratories, TDM  
Test Volume Forecast

France, Commercial/Private Laboratories,  
TDM Test Volume Forecast by Assay

France, All Market Segments, Drugs  
of Abuse Test Volume Forecast  
by Assay

## **List of Tables (continued)**

France, Hospital Laboratories, Drugs of Abuse Test Volume Forecast by Assay

France, Commercial/Private Laboratories, Drugs of Abuse Test Volume Forecast by Assay

France, Total Clinical Chemistry and Reagent Market Immunoassay Forecast By Test Category

France, Clinical Chemistry and Immunoassay Calibrator and Control Market Forecast By Test Category

France, Routine Chemistry Reagent Market Forecast By Market Segment

France, Endocrine Function Reagent Market Forecast By Market Segment

France, Tumor Markers and Special Chemistry Reagent Market Forecast By Market Segment

France, Immunoprotein Reagent Market Forecast By Market Segment

France, TDM Reagent Market Forecast By Market Segment

France, Drugs of Abuse Reagent Market Forecast By Market Segment

France, All Market Segments, Routine Chemistry Reagent Market Forecast by Assay

France, Hospital Laboratories, Routine Chemistry Reagent Market Forecast by Assay

## **List of Tables (continued)**

France, Commercial/Private Laboratories,  
Routine Chemistry Reagent Market Forecast  
by Assay

France, All Market Segments, Endocrine  
Function Reagent Market Forecast by Assay

France, Hospital Laboratories, Endocrine  
Function Reagent Market Forecast  
by Assay

France, Commercial/Private Laboratories,  
Endocrine Function Reagent Market Forecast  
by Assay

France, All Market Segments, Tumor Markers  
and Special Chemistry Reagent Market Forecast  
by Assay

France, Hospital Laboratories, Tumor Markers  
and Special Chemistry Reagent Market Forecast  
by Assay

France, Commercial/Private Laboratories,  
Tumor Markers and Special Chemistry Reagent  
Market Forecast by Assay

France, All Market Segments,  
Immunoprotein Reagent Market Forecast  
by Assay

France, Hospital Laboratories,  
Immunoprotein Reagent Market Forecast  
by Assay

France, Commercial/Private Laboratories,  
Immunoprotein Reagent Market Forecast  
by Assay

France, All Market Segments, TDM  
Reagent Market Forecast by Assay

## **List of Tables (continued)**

France, Hospital Laboratories, TDM  
Reagent Market Forecast by Assay

France, Commercial/Private Laboratories,  
TDM Reagent Market Forecast by Assay

France, All Market Segments, Drugs of  
Abuse Reagent Market Forecast by Assay

France, Hospital Laboratories, Drugs of  
Abuse Reagent Market Forecast by Assay

France, Commercial/Private Laboratories,  
Drugs of Abuse Reagent Market Forecast by Assay

France, Clinical Chemistry and Immunoassay  
Instrument Market Forecast By Analyzer Type

France, Major Suppliers of Clinical  
Chemistry Diagnostics Products, Estimated Sales  
and Market Shares

France, Major Suppliers of Immunoassay  
Diagnostic Products, Estimated Sales  
and Market Shares

Executive Summary Table: Germany, Clinical  
Chemistry and Immunoassay Test Volume and  
Diagnostics Sales Forecast By Test Category

Germany, Laboratories Performing Chemistry  
and Immunoassay Tests By Market Segment

Germany, Hospital Laboratories Performing  
Chemistry and Immunoassay Tests By Bed Size

Germany, Commercial/Private Laboratories  
Performing Chemistry and Immunoassay  
Tests By Annual Test Volume



## **List of Tables (continued)**

Germany, Total Chemistry and Immunoassay  
Specimen Volume Forecast

Germany, All Market Segments, Specimen  
Volume Forecast By Test Category

Germany, Total Clinical Chemistry and  
Immunoassay Test Volume Forecast By Test Category

Germany, Routine Chemistry Test Volume  
Forecast By Market Segment

Germany, Endocrine Function Test Volume  
Forecast By Market Segment

Germany, Tumor Markers and Special  
Chemistry Test Volume Forecast  
By Market Segment

Germany, Immunoprotein Test Volume  
Forecast By Market Segment

Germany, TDM Test Volume Forecast  
By Market Segment

Germany, Drugs of Abuse Test Volume  
Forecast By Market Segment

Germany, All Market Segments, Profiles,  
Panels and Individual Tests Forecast

Germany, Hospital Laboratories, Profiles,  
Panels and Individual Tests Forecast

Germany, Commercial/Private Laboratories,  
Profiles, Panels and Individual Tests Forecast

Germany, Physician Offices/Group Practices,  
Profiles, Panels and Individual Tests Forecast

## **List of Tables (continued)**

Germany, All Market Segments, Routine  
Chemistry Test Volume Forecast by Assay

Germany, Hospital Laboratories, Routine  
Chemistry Test Volume Forecast by Assay

Germany, Commercial/Private Laboratories,  
Routine Chemistry Test Volume Forecast by Assay

Germany, Physician Offices/Group Practices,  
Routine Chemistry Test Volume Forecast by Assay

Germany, All Market Segments, Endocrine  
Function Test Volume Forecast by Assay

Germany, Hospital Laboratories, Endocrine  
Function Test Volume Forecast by Assay

Germany, Commercial/Private Laboratories,  
Endocrine Function Test Volume Forecast  
by Assay

Germany, Physician Offices/Group Practices,  
Endocrine Function Test Volume Forecast  
by Assay

Germany, All Market Segments, Tumor Markers  
and Special Chemistry Test Volume Forecast  
by Assay

Germany, Hospital Laboratories, Tumor Markers  
and Special Chemistry Test Volume Forecast  
by Assay

Germany, Commercial/Private Laboratories, Tumor  
Markers and Special Chemistry Test Volume  
Forecast by Assay

## **List of Tables (continued)**

Germany, Physician Offices/Group Practices, Tumor Markers and Special Chemistry Test Volume Forecast by Assay

Germany, All Market Segments, Immunoprotein Test Volume Forecast by Assay

Germany, Hospital Laboratories, Immunoprotein Test Volume Forecast by Assay

Germany, Commercial/Private Laboratories, Immunoprotein Test Volume Forecast by Assay

Germany, Physician Offices/Group Practices, Immunoprotein Test Volume Forecast by Assay

Germany, All Market Segments, TDM Test Volume Forecast by Assay

Germany, Hospital Laboratories, TDM Test Volume Forecast

Germany, Commercial/Private Laboratories, TDM Test Volume Forecast by Assay

Germany, Physician Offices/Group Practices, TDM Test Volume Forecast by Assay

Germany, All Market Segments, Drugs of Abuse Test Volume Forecast by Assay

Germany, Hospital Laboratories, Drugs of Abuse Test Volume Forecast by Assay

## **List of Tables (continued)**

Germany, Commercial/Private Laboratories,  
Drugs of Abuse Test Volume Forecast by Assay

Germany, Physician Offices/Group Practices,  
Drugs of Abuse Test Volume Forecast by Assay

Germany, Total Clinical Chemistry and Immunoassay  
Reagent Market Forecast By Test Category

Germany, Clinical Chemistry and  
Immunoassay Calibrator and Control Market  
Forecast By Test Category

Germany, Routine Chemistry Reagent Market  
Forecast By Market Segment

Germany, Endocrine Function Reagent Market  
Forecast By Market Segment

Germany, Tumor Markers and Special Chemistry  
Reagent Market Forecast By Market Segment

Germany, TDM Reagent Market Forecast  
By Market Segment

Germany, Immunoprotein Reagent Market  
Forecast By Market Segment

Germany, Drugs of Abuse Reagent Market  
Forecast By Market Segment

Germany, All Market Segments, Routine  
Chemistry Reagent Market Forecast  
by Assay

Germany, Hospital Laboratories, Routine  
Chemistry Reagent Market Forecast  
by Assay

## **List of Tables (continued)**

Germany, Commercial/Private Laboratories,  
Routine Chemistry Reagent Market Forecast  
by Assay

Germany, Physician Offices/Group Practices,  
Routine Chemistry Reagent Market Forecast  
by Assay

Germany, All Market Segments, Endocrine  
Function Reagent Market Forecast by Assay

Germany, Hospital Laboratories, Endocrine  
Function Reagent Market Forecast by Assay

Germany, Commercial/Private Laboratories,  
Endocrine Function Reagent Market Forecast  
by Assay

Germany, Physician Offices/Group Practices,  
Endocrine Function Reagent Market Forecast  
by Assay

Germany, All Market Segments, Tumor Markers  
and Special Chemistry Reagent Market Forecast  
by Assay

Germany, Hospital Laboratories, Tumor Markers  
and Special Chemistry Reagent Market Forecast  
by Assay

Germany, Commercial/Private Laboratories,  
Tumor Markers and Special Chemistry Reagent  
Market Forecast by Assay

Germany, Physician Offices/Group Practices,  
Tumor Markers and Special Chemistry Reagent  
Market Forecast by Assay

Germany, All Market Segments, TDM  
Reagent Market Forecast by Assay

## **List of Tables (continued)**

Germany, Hospital Laboratories, TDM  
Reagent Market Forecast by Assay

Germany, Commercial/Private Laboratories,  
TDM Reagent Market Forecast by Assay

Germany, Physician Offices/Group  
Practices, TDM Reagent Market Forecast by Assay

Germany, All Market Segments,  
Immunoprotein Reagent Market Forecast by Assay

Germany, Hospital Laboratories,  
Immunoprotein Reagent Market Forecast

Germany, Commercial/Private Laboratories,  
Immunoprotein Reagent Market Forecast by Assay

Germany, Physician Offices/Group Practices,  
Immunoprotein Reagent Market Forecast by Assay

Germany, All Market Segments, Drugs of  
Abuse Reagent Market Forecast by Assay

Germany, Hospital Laboratories, Drugs of  
Abuse Reagent Market Forecast by Assay

Germany, Commercial/Private Laboratories,  
Drugs of Abuse Reagent Market Forecast by Assay

Germany, Physician Offices/Group Practices,  
Drugs of Abuse Reagent Market Forecast by Assay

Germany, Major Suppliers of Clinical  
Chemistry Reagents, Estimated Sales and  
Market Shares

Germany, Major Suppliers of Clinical  
Chemistry Analyzers, Estimated Instrument  
Sales and Market Shares

## **List of Tables (continued)**

Germany, Major Suppliers of Clinical Chemistry Diagnostics Products, Estimated Sales and Market Shares

Germany, Major Suppliers of Immunoassay Reagents, Estimated Sales and Market Shares

Germany, Major Suppliers of Immunoassay Analyzers, Estimated Instrument Sales and Market Shares

Germany, Major Suppliers of Immunoassay Diagnostic Products, Estimated Sales and Market Shares

Germany, Clinical Chemistry and Immunoassay Instrument Market Forecast By Analyzer Type

Executive Summary Table: Italy, Clinical Chemistry and Immunoassay Test Volume and Diagnostics Sales Forecast By Test Category

Italy, Laboratories Performing Chemistry and Immunoassay Tests By Market Segment

Italy, Hospital Laboratories Performing Chemistry and Immunoassay Tests By Bed Size

Italy, Commercial/Private Laboratories Performing Chemistry and Immunoassay Tests By Annual Test Volume

Italy, Total Chemistry and Immunoassay Specimen Volume Forecast

Italy, All Market Segments, Specimen Volume Forecast By Test Category

## **List of Tables (continued)**

Italy, Total Clinical Chemistry and Immunoassay  
Test Volume Forecast By Test Category

Italy, Routine Chemistry Test Volume  
Forecast By Market Segment

Italy, Endocrine Function Test Volume  
Forecast By Market Segment

Italy, Tumor Markers and Special Chemistry  
Test Volume Forecast By Market Segment

Italy, Immunoprotein Test Volume  
Forecast By Market Segment

Italy, TDM Test Volume Forecast  
By Market Segment

Italy, Drugs of Abuse Test Volume  
Forecast By Market Segment

Italy, All Market Segments, Profiles,  
Panels and Individual Tests Forecast

Italy, Hospital Laboratories, Profiles,  
Panels and Individual Tests Forecast

Italy, Commercial/Private Laboratories,  
Profiles, Panels and Individual Tests Forecast

Italy, All Market Segments, Routine  
Chemistry Test Volume Forecast  
by Assay

Italy, Hospital Laboratories, Routine  
Chemistry Test Volume Forecast  
by Assay

Italy, Commercial/Private Laboratories,  
Routine Chemistry Test Volume Forecast  
by Assay



## **List of Tables (continued)**

Italy, All Market Segments, Endocrine  
Function Test Volume Forecast  
by Assay

Italy, Hospital Laboratories, Endocrine  
Function Test Volume Forecast  
by Assay

Italy, Commercial/Private Laboratories,  
Endocrine Function Test Volume Forecast  
by Assay

Italy, All Market Segments, Tumor Markers  
and Special Chemistry Test Volume Forecast by Assay

Italy, Hospital Laboratories, Tumor Markers  
and Special Chemistry Test Volume Forecast by Assay

Italy, Commercial/Private Laboratories, Tumor  
Markers and Special Chemistry Test Volume  
Forecast by Assay

Italy, All Market Segments,  
Immunoprotein Test Volume Forecast  
by Assay

Italy, Hospital Laboratories,  
Immunoprotein Test Volume Forecast  
by Assay

Italy, Commercial/Private Laboratories,  
Immunoprotein Test Volume Forecast  
by Assay

Italy, All Market Segments, TDM  
Test Volume Forecast by Assay

Italy, Hospital Laboratories, TDM  
Test Volume Forecast by Assay

## **List of Tables (continued)**

Italy, Commercial/Private Laboratories,  
TDM Test Volume Forecast by Assay

Italy, All Market Segments, Drugs  
of Abuse Test Volume Forecast by Assay

Italy, Hospital Laboratories, Drugs  
of Abuse Test Volume Forecast by Assay

Italy, Commercial/Private Laboratories,  
Drugs of Abuse Test Volume Forecast  
by Assay

Italy, Total Clinical Chemistry and Immunoassay  
Reagent Market Forecast By Test Category

Italy, Clinical Chemistry and  
Immunoassay Calibrator and Control Market  
Forecast By Test Category

Italy, Routine Chemistry Reagent Market  
Forecast By Market Segment

Italy, Endocrine Function Reagent Market  
Forecast By Market Segment

Italy, Tumor Markers and Special Chemistry  
Reagent Market Forecast By Market Segment

Italy, TDM Reagent Market Forecast  
By Market Segment

Italy, Immunoprotein Reagent Market  
Forecast By Market Segment

Italy, Drugs of Abuse Reagent Market  
Forecast By Market Segment

Italy, All Market Segments, Routine  
Chemistry Reagent Market Forecast  
by Assay

## **List of Tables (continued)**

Italy, Hospital Laboratories, Routine  
Chemistry Reagent Market Forecast  
by Assay

Italy, Commercial/Private Laboratories,  
Routine Chemistry Reagent Market Forecast  
by Assay

Function Reagent Market Forecast  
by Assay

Italy, Hospital Laboratories, Endocrine  
Function Reagent Market Forecast  
by Assay

Italy, Commercial/Private Laboratories,  
Endocrine Function Reagent Market Forecast  
by Assay

Italy, All Market Segments, Tumor Markers  
and Special Chemistry Reagent Market Forecast  
by Assay

Italy, Hospital Laboratories, Tumor Markers  
and Special Chemistry Reagent Market Forecast by Assay

Italy, Commercial/Private Laboratories,  
Tumor Markers and Special Chemistry Reagent  
Market Forecast by Assay by Assay

Italy, All Market Segments,  
Immunoprotein Reagent Market Forecast  
by Assay

Italy, Hospital Laboratories,  
Immunoprotein Reagent Market Forecast  
by Assay

Italy, Commercial/Private Laboratories,  
Immunoprotein Reagent Market Forecast  
by Assay

## **List of Tables (continued)**

Italy, All Market Segments, TDM  
Reagent Market Forecast by Assay

Italy, Hospital Laboratories, TDM  
Reagent Market Forecast by Assay

Italy, Commercial/Private Laboratories,  
TDM Reagent Market Forecast by Assay

Italy, All Market Segments, Drugs of  
Abuse Reagent Market Forecast by Assay

Italy, Hospital Laboratories, Drugs of  
Abuse Reagent Market Forecast by Assay

Italy, Commercial/Private Laboratories,  
Drugs of Abuse Reagent Market Forecast  
by Assay

Italy, Clinical Chemistry and Immunoassay  
Instrument Market Forecast By Analyzer Type

Italy, Major Suppliers of Clinical  
Chemistry Diagnostics Products, Estimated Sales  
and Market Shares

Italy, Major Suppliers of Immunoassay  
Diagnostic Products, Estimated Sales  
and Market Shares

Executive Summary Table: Spain, Clinical  
Chemistry and Immunoassay Test Volume and  
Diagnostics Sales Forecast By Test Category

Spain, Laboratories Performing Chemistry and  
Immunoassay Testing By Market Segment

Spain, Hospital Laboratories Performing  
Chemistry and Immunoassay Tests By Bed Size

## **List of Tables (continued)**

Spain, Commercial/Private Laboratories  
Performing Chemistry and Immunoassay Tests  
By Annual Test Volume

Spain, Total Chemistry and Immunoassay  
Specimen Volume Forecast

Spain, All Market Segments, Specimen Volume  
Forecast By Test Category

Spain, Total Clinical Chemistry and Immunoassay  
Test Volume Forecast By Test Category

Spain, Routine Chemistry Test Volume  
Forecast By Market Segment

Spain, Endocrine Function Test Volume  
Forecast By Market Segment

Spain, Tumor Markers and Special Chemistry  
Test Volume Forecast By Market Segment

Spain, Immunoprotein Test Volume  
Forecast By Market Segment

Spain, TDM Test Volume Forecast  
By Market Segment

Spain, Drugs of Abuse Test Volume  
Forecast By Market Segment

Spain, All Market Segments, Profiles,  
Panels and Individual Tests Forecast

Spain, Hospital Laboratories, Profiles,  
Panels and Individual Tests Forecast

Spain, Commercial/Private Laboratories,  
Profiles, Panels and Individual Tests Forecast

## **List of Tables (continued)**

Spain, Ambulatory Care Centers,  
Profiles, Panels and Individual Tests Forecast

Spain, All Market Segments, Routine  
Chemistry Test Volume Forecast  
by Assay

Spain, Hospital Laboratories, Routine  
Chemistry Test Volume Forecast  
by Assay

Spain, Commercial/Private Laboratories,  
Routine Chemistry Test Volume Forecast  
by Assay

Spain, Ambulatory Care Centers,  
Routine Chemistry Test Volume Forecast  
by Assay

Spain, All Market Segments, Endocrine  
Function Test Volume Forecast by Assay

Spain, Hospital Laboratories, Endocrine  
Function Test Volume Forecast by Assay

Spain, Commercial/Private Laboratories,  
Endocrine Function Test Volume Forecast  
by Assay

Spain, Ambulatory Care Centers, Endocrine Function  
Test Volume Forecast by Assay

Spain, All Market Segments, Tumor Markers  
and Special Chemistry Test Volume Forecast  
by Assay

Spain, Hospital Laboratories, Tumor Markers  
and Special Chemistry Test Volume Forecast  
by Assay

## **List of Tables (continued)**

Spain, Commercial/Private Laboratories,  
Tumor Markers and Special Chemistry Test  
Volume Forecast by Assay

Spain, Ambulatory Care Centers,  
Tumor Markers and Special Chemistry Test  
Volume Forecast by Assay

Spain, All Market Segments, Immunoprotein  
Test Volume Forecast by Assay

Spain, Hospital Laboratories, Immunoprotein  
Test Volume Forecast by Assay

Spain, Commercial/Private Laboratories, Immunoprotein  
Test Volume Forecast by Assay

Spain, Ambulatory Care Centers, Immunoprotein  
Test Volume Forecast by Assay

Spain, All Market Segments, TDM  
Test Volume Forecast by Assay

Spain, Hospital Laboratories, TDM  
Test Volume Forecast by Assay

Spain, Commercial/Private Laboratories,  
TDM Test Volume Forecast by Assay

Spain, Ambulatory Care Centers,  
TDM Test Volume Forecast by Assay

Spain, All Market Segments, Drugs of Abuse  
Test Volume Forecast by Assay

Spain, Hospital Laboratories, Drugs of Abuse  
Test Volume Forecast by Assay

Spain, Commercial/Private Laboratories, Drugs of Abuse  
Test Volume Forecast by Assay

## **List of Tables (continued)**

Spain, Ambulatory Care Centers, Drugs of Abuse  
Test Volume Forecast by Assay

Spain, Total Clinical Chemistry and Immunoassay  
Reagent Market Forecast By Test Category

Spain, Clinical Chemistry and Immunoassay  
Calibrator and Control Market Forecast  
By Test Category

Spain, Routine Chemistry Reagent  
Market Forecast By Market Segment

Spain, Endocrine Function Reagent  
Market Forecast By Market Segment

Spain, Tumor Markers and Special Chemistry  
Reagent Market Forecast By Market Segment

Spain, Immunoprotein Reagent Market  
Forecast By Market Segment

Spain, TDM Reagent Market Forecast  
By Market Segment

Spain, Drugs of Abuse Reagent Market  
Forecast By Market Segment

Spain, All Market Segments, Routine  
Chemistry Reagent Market Forecast by Assay

Spain, Hospital Laboratories, Routine  
Chemistry Reagent Market Forecast  
by Assay

Spain, Commercial/Private Laboratories,  
Routine Chemistry Reagent Market Forecast  
by Assay



## **List of Tables (continued)**

Spain, Ambulatory Care Centers,  
Routine Chemistry Reagent Market Forecast  
by Assay

Spain, All Market Segments, Endocrine  
Function Reagent Market Forecast  
by Assay

Spain, Hospital Laboratories, Endocrine  
Function Reagent Market Forecast  
by Assay

Spain, Commercial/Private Laboratories,  
Endocrine Function Reagent Market Forecast  
by Assay

Spain, Ambulatory Care Centers,  
Endocrine Function Reagent Market Forecast  
by Assay

Spain, All Market Segments, Tumor Markers  
and Special Chemistry Reagent Market Forecast  
by Assay

Spain, Hospital Laboratories, Tumor Markers  
and Special Chemistry Reagent Market Forecast  
by Assay

Spain, Commercial/Private Laboratories,  
Tumor Markers and Special Chemistry Reagent  
Market Forecast by Assay

Spain, Ambulatory Care Centers,  
Tumor Markers and Special Chemistry Reagent  
Market Forecast by Assay

Spain, All Market Segments,  
Immunoprotein Reagent Market Forecast  
by Assay

## **List of Tables (continued)**

Spain, Hospital Laboratories,  
Immunoprotein Reagent Market Forecast  
by Assay

Spain, Commercial/Private Laboratories,  
Immunoprotein Reagent Market Forecast  
by Assay

Spain, Ambulatory Care Centers,  
Immunoprotein Reagent Market Forecast  
by Assay

Spain, All Market Segments, TDM  
Reagent Market Forecast by Assay

Spain, Hospital Laboratories, TDM  
Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories,  
TDM Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers,  
TDM Reagent Market Forecast by Assay

Spain, All Market Segments, Drugs of  
Abuse Reagent Market Forecast by Assay

Spain, Hospital Laboratories, Drugs of  
Abuse Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories,  
Drugs of Abuse Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers,  
Drugs of Abuse Reagent Market Forecast  
by Assay

Spain, Clinical Chemistry and Immunoassay  
Instrument Market Forecast By Analyzer Type

## **List of Tables (continued)**

Spain, Major Suppliers of Clinical Chemistry  
Diagnostics Products, Estimated Sales  
and Market Shares

Executive Summary Table: U.K., Clinical  
Chemistry and Immunoassay Test Volume  
And Diagnostics Sales Forecast By Test Category

U.K., Laboratories Performing Chemistry and  
Immunoassay Testing By Market Segment

U.K., Hospital Laboratories Performing  
Chemistry and Immunoassay Tests  
By Bed Size

U.K., Commercial/Private Laboratories  
Performing Chemistry and Immunoassay Tests  
By Annual Test Volume

U.K., Total Chemistry and Immunoassay  
Specimen Volume Forecast

U.K., All Market Segments, Specimen Volume  
Forecast By Test Category

U.K., Total Clinical Chemistry and Immunoassay  
Test Volume Forecast By Test Category

U.K., Routine Chemistry Test Volume  
Forecast By Market Segment

U.K., Endocrine Function Test Volume  
Forecast By Market Segment

U.K., Tumor Markers and Special Chemistry  
Test Volume Forecast By Market Segment

U.K., Immunoprotein Test Volume  
Forecast By Market Segment

## **List of Tables (continued)**

U.K., TDM Test Volume Forecast  
By Market Segment

U.K., Drugs of Abuse Test Volume  
Forecast By Market Segment

U.K., All Market Segments, Profiles,  
Panels and Individual Tests Forecast

U.K., Hospital Laboratories, Profiles,  
Panels and Individual Tests Forecast

U.K., Commercial/Private Laboratories,  
Profiles, Panels and Individual Tests Forecast

U.K., All Market Segments, Routine  
Chemistry Test Volume Forecast by Assay

U.K., Hospital Laboratories, Routine  
Chemistry Test Volume Forecast by Assay

U.K., Commercial/Private Laboratories,  
Routine Chemistry Test Volume Forecast by Assay

U.K., All Market Segments, Endocrine  
Function Test Volume Forecast by Assay

U.K., Hospital Laboratories, Endocrine  
Function Test Volume Forecast by Assay

U.K., Commercial/Private Laboratories,  
Endocrine Function Test Volume  
Forecast by Assay

U.K., All Market Segments, Tumor Markers  
and Special Chemistry Test Volume Forecast by Assay

U.K., Hospital Laboratories, Tumor Markers  
and Special Chemistry Test Volume Forecast by Assay

## **List of Tables (continued)**

U.K., Commercial/Private Laboratories,  
Tumor Markers and Special Chemistry Test  
Volume Forecast by Assay

U.K., All Market Segments, Immunoprotein  
Test Volume Forecast by Assay

U.K., Hospital Laboratories, Immunoprotein  
Test Volume Forecast by Assay

U.K., Commercial/Private Laboratories,  
Immunoprotein Test Volume Forecast by Assay

U.K., All Market Segments, TDM  
Test Volume Forecast by Assay by Assay

U.K., Hospital Laboratories, TDM  
Test Volume Forecast by Assay

U.K., Commercial/Private Laboratories,  
TDM Test Volume Forecast by Assay

U.K., All Market Segments, Drugs  
of Abuse Test Volume Forecast by Assay

U.K., Hospital Laboratories, Drugs  
of Abuse Test Volume Forecast by Assay

U.K., Commercial/Private Laboratories,  
Drugs of Abuse Test Volume Forecast by Assay

U.K., Total Clinical Chemistry and Immunoassay  
Reagent Market Forecast By Test Category

U.K., Clinical Chemistry and Immunoassay  
Calibrator and Control Market Forecast  
By Test Category

U.K., Routine Chemistry Reagent Market  
Forecast By Market Segment

## **List of Tables (continued)**

U.K., Endocrine Function Reagent Market  
Forecast By Market Segment

U.K., Tumor Markers and Special Chemistry  
Reagent Market Forecast By Market Segment

U.K., Immunoprotein Reagent Market  
Forecast By Market Segment

U.K., TDM Reagent Market Forecast  
By Market Segment

U.K., Drugs of Abuse Reagent Market  
Forecast By Market Segment

U.K., All Market Segments, Routine Chemistry  
Reagent Market Forecast by Assay

U.K., Hospital Laboratories, Routine Chemistry  
Reagent Market Forecast by Assay

U.K., Commercial/Private Laboratories, Routine Chemistry  
Reagent Market Forecast by Assay

U.K., All Market Segments, Endocrine Function  
Reagent Market Forecast by Assay

U.K., Hospital Laboratories, Endocrine Function  
Reagent Market Forecast by Assay

U.K., Commercial/Private Laboratories, Endocrine Function  
Reagent Market Forecast by Assay

U.K., All Market Segments, Immunoprotein  
Reagent Market Forecast by Assay

U.K., Hospital Laboratories, Immunoprotein  
Reagent Market Forecast by Assay

U.K., Commercial/Private Laboratories, Immunoprotein  
Reagent Market Forecast by Assay

## **List of Tables (continued)**

U.K., All Market Segments, TDM  
Reagent Market Forecast by Assay

U.K., Hospital Laboratories, TDM  
Reagent Market Forecast by Assay

U.K., Commercial/Private Laboratories,  
TDM Reagent Market Forecast by Assay

U.K., All Market Segments, Tumor Markers  
and Special Chemistry Reagent Market Forecast  
by Assay

U.K., Hospital Laboratories, Tumor Markers  
and Special Chemistry Reagent Market Forecast  
by Assay

U.K., Commercial/Private Laboratories,  
Tumor Markers and Special Chemistry Reagent  
Market Forecast by Assay

U.K., All Market Segments, Drugs of  
Abuse Reagent Market Forecast by Assay

U.K., Hospital Laboratories, Drugs of  
Abuse Reagent Market Forecast by Assay

U.K., Commercial/Private Laboratories,  
Drugs of Abuse Reagent Market Forecast by Assay

U.K., Clinical Chemistry and Immunoassay  
Instrument Market Forecast By Analyzer Type

U.K., Major Suppliers of Clinical Chemistry  
Diagnostic Products, Estimated Sales  
and Market Shares

U.K., Major Suppliers of Immunoassay  
Diagnostic Products, Estimated Sales  
and Market Shares