Competing in the Global Therapeutic Drug Monitoring (TDM) Market Emerging Tests, Technology Assessments, Instrumentation Review, Market Shares, Sales Forecasts, and Strategic Profiles of Key Players

Table of Contents

Introduction

Worldwide Market and Technology Overview

A. Major Therapeutic Drug Monitoring Tests

- 1. Overview
- 2. Carbamazepine
- 3. Cyclosporin
- 4. Digoxin
- 5. Everolimus
- 6. Gentamicin
- 7. Lamotrigine/Lamictal
- 8. Levetiracetam
- 9. Lidocaine
- 10. Lithium
- 11. Phenytoin
- 12. NAPA/Procainamide
- 13. Quinidine
- 14. Sirolimus
- 15. Tacrolimus
- 16. Topirimate
- 17. Theophylline
- 18. Valproic Acid

B. Instrumentation Review: Operating characteristics

and features of high-, medium-, and low-volume/POC analyzers manufactured by Abaxis, Abbott, Alere/Inverness, Alfa Wassermann, AMS, Awareness Technologies, Beckman Coulter/Olympus, Binding Site, bioMerieux, Carolina Chemistries, DiaSorin, Grifols, Horiba, Medica, Nova Biomedical, Ortho-Clinical Diagnostics, Polymedco, Randox, Roche, Siemens, Tosoh, Vital Diagnostics and other suppliers

Table of Contents (Continued)

- C. Major In Vitro Diagnostic Technologies
 And Their Potential Applications
 - 1. Monoclonal and Polyclonal Antibodies
 - 2. Immunoassays
 - a. Technological Principle
 - d. Chemiluminescence
 - c. Enzyme Immunoassays (EIA)
 - Overview
 - ° ELISA
 - ° EMIT
 - ° Electrochemical
 - d. Radioimmunoassays (RIA)
 - e. Immunoprecipitation
 - f. Affinity Chromatography
 - 3. Tandem Mass Spec
 - 4. IT and Automation
 - 5. Dry Chemistry
 - 6. Biosensors

France: Test Volume and Sales Forecasts by Assay and Market Segment, And Major Supplier Market Shares

Germany: Test Volume and Sales Forecasts by Assay and Market Segment, And Major Supplier Market Shares

Italy: Test Volume and Sales Forecasts by Assay and Market Segment, And Major Supplier Market Shares

Japan: Test Volume and Sales Forecasts by Assay and Market Segment,
And Major Supplier Market Shares

Spain: Test Volume and Sales Forecasts by Assay and Market Segment, And Major Supplier Market Shares

UK: Test Volume and Sales Forecasts by Assay and Market Segment, And Major Supplier Market Shares

USA: Test Volume and Sales Forecasts by Assay and Market Segment, And Major Supplier Market Shares

Table of Contents (Continued)

Alternative Market Penetration Strategies

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies for Decentralized Testing Markets
 - 1. Marketing Approaches
 - 2. Product Complexity
 - 3. Customer Preference
 - 4. Established Suppliers
 - 5. Emerging Suppliers
 - 6. Major Types of Distributors
 - 7. Market Segmentation

Potential Market Entry Barriers and Risks

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

Competitive Assessments

- Abbott Laboratories
- AdnaGen
- Beckman Coulter/Danaher
- Biomedical Diagnostics
- BioMerieux
- Bio-Rad
- Dako
- DiaSorin

Table of Contents (Continued)

- Eiken
- Fujirebio
- Instrumentation Laboratory
- Kyowa Medex
- Matritech/Alere
- Ortho-Clinical Diagnostics
- Roche
- Siemens
- Sysmex
- Thermo Fisher
- Tosoh
- Wako
- Wallac/PE

List of Tables

Major Companies Developing or Marketing TDM Tests

Major Companies Developing or Marketing Digoxin Tests

Major Companies Developing or Marketing Lithium Tests

Major Companies Developing or Marketing Phenytoin Tests

Major Companies Developing or Marketing Theophylline Tests

Major Companies Developing or Marketing Valproic Tests

Major Companies Developing or Marketing Biosensors for Genetic Disease Testing

France, Laboratories Performing TDM Tests By Market Segment

France, Hospital Laboratories Performing TDM Tests By Bed Size

France, Commercial/Private Laboratories Performing TDM Tests By Annual Test Volume

France, TDM Test Volume Forecast By Market Segment

France, Hospital Laboratories, TDM Test Volume Forecast by Assay

France, Commercial/Private Laboratories, TDM Test Volume Forecast by Assay

France, TDM Reagent Market Forecast By Market Segment

France, Hospital Laboratories, TDM Diagnostics Market Forecast by Assay

France, Commercial/Private Laboratories, TDM Diagnostics Market Forecast by Assay

France, Major Suppliers of Immunodiagnostic Products, Estimated Market Shares

Germany, Laboratories Performing TDM Tests By Market Segment

Germany, Hospital Laboratories Performing TDM Tests By Bed Size

Germany, Commercial/Private Laboratories Performing TDM Tests By Annual Test Volume

Germany, TDM Test Volume Forecast By Market Segment

Germany, Hospital Laboratories, TDM Test Volume Forecast by Assay

Germany, Commercial/Private Laboratories, TDM Test Volume Forecast by Assay

Germany, Physician Offices/Group Practices, TDM Test Volume Forecast by Assay

Germany, TDM Reagent Market Forecast By Market Segment

Germany, Hospital Laboratories, TDM Reagent Market Forecast by Assay

Germany, Commercial/Private Laboratories, TDM Reagent Market Forecast by Assay

Germany, Physician Offices/Group Practices, TDM Reagent Market Forecast by Assay

Germany, Major Suppliers of Immunodiagnostic Products, Estimated Market Shares

Italy, Laboratories Performing TDM Tests By Market Segment

Italy, Hospital Laboratories Performing TDM Tests By Bed Size

Italy, Commercial/Private Laboratories Performing TDM Tests By Annual Test Volume

Italy, TDM Test Volume Forecast By Market Segment

Italy, Hospital Laboratories, TDM Test Volume Forecast by Assay

Italy, Commercial/Private Laboratories, TDM Test Volume Forecast by Assay

Italy, TDM Reagent Market Forecast By Market Segment

Italy, Hospital Laboratories, TDM Reagent Market Forecast by Assay

Italy, Commercial/Private Laboratories, TDM Reagent Market Forecast by Assay

Italy, Major Suppliers of Immunodiagnostic Products, Estimated Market Shares

Japan, Laboratories Performing TDM Tests By Market Segment

Japan, Hospital Laboratories Performing TDM Tests By Bed Size

Japan, Commercial/Private Laboratories
Performing TDM Tests By Annual Test Volume

Japan, TDM Test Volume Forecast By Market Segment

Japan, Hospital Laboratories, TDM Test Volume Forecast by Assay

Japan, Commercial/Private Laboratories, TDM Test Volume Forecast by Assay

Japan, TDM Reagent Market Forecast By Market Segment

Japan, Hospital Laboratories, TDM Reagent Market Forecast by Assay

Japan, Commercial/Private Laboratories, TDM Reagent Market Forecast by Assay

Japan, Major Suppliers of Immunodiagnostic Products, Estimated Market Shares

Spain, Laboratories Performing TDM Tests By Market Segment

Spain, Hospital Laboratories Performing TDM Tests By Bed Size

Spain, Commercial/Private Laboratories Performing TDM Tests By Annual Test Volume

Spain, TDM Test Volume Forecast By Market Segment

Spain, Hospital Laboratories, TDM Test Volume Forecast by Assay

Spain, Commercial/Private Laboratories, TDM Test Volume Forecast by Assay

Spain, Ambulatory Care Centers, TDM Test Volume Forecast by Assay

Spain, All Market Segments, TDM Reagent Market Forecast by Assay

Spain, Hospital Laboratories, TDM Reagent Market Forecast by Assay

Spain, Commercial/Private Laboratories, TDM Reagent Market Forecast by Assay

Spain, Ambulatory Care Centers, TDM Reagent Market Forecast by Assay

Spain, Major Suppliers of Immunodiagnostic Products, Estimated Market Shares

U.K., Laboratories Performing TDM Tests By Market Segment

U.K., Hospital Laboratories Performing TDM Tests By Bed Size

U.K., Commercial/Private Laboratories Performing TDM Tests By Annual Test Volume

U.K., TDM Test Volume Forecast By Market Segment

U.K., Hospital Laboratories, TDM Test Volume Forecast by Assay

U.K., Commercial/Private Laboratories, TDM Test Volume Forecast by Assay

U.K., TDM Reagent Market Forecast By Market Segment

U.K., Hospital Laboratories, TDM Reagent Market Forecast by Assay

U.K., Commercial/Private Laboratories, TDM Reagent Market Forecast by Assay

U.K., Major Suppliers of Immunodiagnostic Products, Estimated Market Shares

U.S.A., Laboratories Performing TDM Tests By Market Segment

U.S.A., Hospital Laboratories Performing TDM Tests By Bed Size

U.S.A., Commercial/Private Laboratories Performing TDM Tests By Annual Test Volume

U.S.A., TDM Test Volume Forecast By Market Segment

U.S.A., Hospital Laboratories, TDM Test Volume Forecast by Assay

U.S.A., Commercial/Private Laboratories, TDM Test Volume Forecast by Assay

U.S.A., Physician Offices/Group Practices, TDM Test Volume Forecast by Assay

U.S.A., TDM Reagent Market Forecast By Market Segment

U.S.A., Hospital Laboratories, TDM Reagent Market Forecast by Assay

U.S.A., Commercial/Private Laboratories, TDM Reagent Market Forecast by Assay

U.S.A., Physician Office/Group Practices, TDM Reagent Market Forecast by Assay

U.S.A., Major Suppliers of Immunodiagnostic Products, Estimated Market Shares