Table of Contents



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Table of Contents

<u>Introduction</u>

Worldwide Market and Technology Overview

A Major Anemia Diagnostics Tests

The report provides segment test volume and sales forecasts for the following tests: CBC, Erythropoietin, Ferritin, Folate, Hemoglobin, Iron, Iron Total Binding Capacity, Iron Unsaturated Binding Capacity, Reticulocytes, Transferrin, Vitamin B12, and Vitamin D.

B. Instrumentation Review: Operating characteristics and features of high-, medium-, and low-volume/POC analyzers manufactured by Abaxis, Abbott, Alfa Wassermann, AMS, Awareness Technologies, Beckman Coulter, Binding Site, bioMerieux, Carolina Chemistries, DiaSorin, Grifols, Horiba, Medica, Nova Biomedical, Ortho-Clinical Diagnostics, Polymedco, Randox, Roche, Siemens Healthineers, Tosoh, Vital Diagnostics and other suppliers.

C. Major In Vitro Diagnostic Technologies And Their Potential Applications

- 1. Monoclonal and Polyclonal Antibodies
- 2. Immunoassays
- a. Technological Principle
- b. Chemiluminescence
- c. Enzyme Immunoassays
 - ° Overview
 - ° ELISA
 - ° EMIT
 - ° Electrochemical
- d. Radioimmunoassays (RIA)
- e. Immunoprecipitation
- f. Affinity Chromatography
- 3. Tandem Mass Spec
- 4. IT and Automation
- 5. Dry Chemistry
- 6. Biosensors

Table of Contents (Continued)

Test Volume and Sales Forecasts by Assay and Market Segment, And Major Supplier Market Shares

Alternative Market Penetration Strategies

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies for Decentralized Testing Markets
 - 1. Marketing Approaches
 - 2. Product Complexity
 - 3. Customer Preference
 - 4. Established Suppliers
 - 5. Emerging Suppliers
 - 6. Major Types of Distributors
 - 7. Market Segmentation

Potential Market Entry Barriers and Risks

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

Competitive Assessments

Abbott

Agilent Technologies

Beckman Coulter/Danaher

bioMerieux

Bio-Rad

DiaSorin

Eiken Chemical

Fujifilm Wako

Fujirebio

Grifols

ILW erfen

Table of Contents (Continued)

Kyowa Medex
PerkinElmer
Quest Diagnostics
QuidelOrtho
Roche
Siemens Healthineers
Sysmex
Thermo Fisher
Tosoh