

**VIRBAC**  
13ème rue LID, F-06511  
Carros, France

**Table of Contents**

- I. Executive Summary
- II. Business Organization
- III. Senior Management
- IV. Facilities and Employees
- V. Technological Know-How
- VI. Product Portfolio
- VII. Marketing Tactics
- VIII. Sales and Profit Growth
- IX. R&D Expenditures and Major Programs
- X. Collaborative Arrangements
- XI. Strategic Direction

**List of Tables**

**Table 1:** Virbac Sales by Geographic Region

**Table 2:** Virbac Sales by Market Segment